Nonprofit Builder
FUNDERS

funders.nonprofitbuilder.org

Your grantee capacity building partner

Through Nonprofit Builder, you can support any grantee, anywhere in the world, on any topic. We're not a consultancy — we're a curated platform with 800+ vetted nonprofit consultants, and we manage the entire process from start to finish.

Consulting projects

A meaningful outcome, like a new strategy or HR system, at a pace grantee can absorb.

Executive & capacity coaching

Experienced coaches and thought partners for nonprofit leaders.

Small-group training

Interactive online sessions with expert trainers and tangible takeaways (10-15 participants).

Custom cohorts

Blended learning journeys for groups with shared needs, like incubators or exit support.

How it works

1. **One contract, zero admin** — We sign an annual agreement or grant to deliver services to your grantees. You can top up anytime.
2. **You introduce, we take care** — Connect grantee to us and we'll handle everything: discussions, consultant matching, contracting, payments, and reporting.
3. **Pay only for what's used** — You approve every project before it starts, and only pay for the consulting your grantees actually receive.
4. **A dedicated focal person** — Someone from our team gets to know you and your grantees personally, guiding them through their learning journey.
5. **Training included** — Your grantees can join our small-group training courses — ~20 per year, in spring and summer. They'll learn skills together with peers.
6. **Full visibility, real time** — Through our CRM you track all activities, budget and expenses, and grantee satisfaction reports as they happen.

By working with local experts, you're also strengthening the OD ecosystem in the regions you fund.

> "What I particularly appreciate about Nonprofit Builder is how it connects mission-driven organizations like ours with talented professionals who understand the unique challenges we face in the nonprofit sector."
>
> Nama Wellness Community Centre

800+	1000+	35+	Building since 2018
consultants	grantees	foundations	

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What are the impacts

Every project is tailored, but here's what a typical engagement delivers in each area. Grantees describe these results in their own words in our testimonials.

Communications	A clear messaging framework and comms strategy, refreshed website and social presence, and the confidence to tell their story to media, supporters, and funders.
Strategy	A practical 3-year strategic plan and theory of change the whole team owns — with board and staff aligned on priorities and a roadmap they actually use.
Fundraising	A realistic fundraising strategy, a donor pipeline, and strong proposal templates — often leading to first institutional grants and more diversified income.
Leadership coaching	Leaders who delegate better, make decisions with confidence, prevent burnout, and navigate growth or transitions without losing their teams along the way.
Monitoring, evaluation & learning	A right-sized MEL framework with meaningful indicators, simple data collection tools, and a first impact report that speaks to funders and communities alike.
Technology	Working systems for data and CRM, stronger digital security, and practical AI workflows — so the tech serves the mission instead of draining it.
HR processes	Fit-for-purpose policies, a clear org structure, fair performance and feedback practices, and hiring processes that bring in — and keep — the right people.

Why we succeed

1. **A global network for local needs.** 800+ experts across the globe — any expertise, anywhere, from people who understand your context.
2. **Nonprofit specialists, not corporate consultants.** Every consultant knows the sector's unique needs — vetted for skill, experience, and values.
3. **The grantee is in the driving seat.** They choose the topic, expert, and timing — we make it happen. Contracting, payments, quality: all handled, zero admin.
4. **Personal attention, from people who care.** Our team lives and works in Africa, Asia, Europe, and the Americas — and knows every grantee and their needs. Nobody is a ticket number.

How much should you budget?

We recommend to plan **around $10,000 per year per active grantee** — enough for a significant project. As a simple rule of thumb, **count on 30% or so of your grantees being active in a given year.** Typical yearly budgets range from $100,000 to $500,000, and you only pay for what's used. There are no other costs: 70% goes directly to consultants and trainers, 30% covers everything NPB does around the work.

More details at **funders.nonprofitbuilder.org**

> "I'm so very happy and grateful to have this service. It's actually near to the best thing a funder has ever given us."
>
> Fossil Free London

We are all nonprofit builders. Join us!

support@nonprofitbuilder.org